

## MGM French Properties Shares its Pick of Resorts for Late Season Snow



As the French Alps braces itself for another dump of snow with plenty more expected over the coming weeks, conditions for late season skiing couldn't be better. In recent years snow in the Alps has often arrived later than expected prompting a shift in the most popular travel dates and a trend towards later skiing as Laurent Hallez of MGM French Properties explains. *'We have noticed a definitive change in the weeks our clientele are choosing to travel to the Alps. Skiing the later spring weeks, was traditionally considered low season however these are now some of our most popular especially with families seeking high altitude resorts which offer quality snow later into the year.'*

Below Laurent shares a top trio of resorts ideal for late season skiing.

### Le Cristal de Jade, Chamonix, 3842 - Show Apartment Now Open



Given the huge variety in terrain and limitless off-piste skiing, Chamonix offers some of the most reliable skiing in the Alps. Occupying a prime position in the town, the new development occupies a dominant position at the foot of the infamous Aiguille du Midi lift, Europe's highest and most spectacular cable car. Whisking skiers up to the snowy peaks of Mont Blanc, the cable car reaches a peak at 3,842 and is open late into the season. Cristal de Jade is MGM French Properties' first five-star residence and the first *Résidence de Tourisme* of its kind in the resort. Offering owners access to a range of top-class hotel-style, the luxury development

follows traditional Savoyard chalet style, including large windows, wood and dry stone. It comprises of four-storey chalets containing 56 apartments ranging in size from one to four-bedroom apartments.

#### Pricing:

- 1 bedroom apartments from €291,667- NET of VAT via leaseback purchase
- 2 bedroom apartments from €404,167 – NET of VAT via leaseback purchase
- 3 bedroom apartments from €562,500- NET of VAT via leaseback purchase

**Completion December 2016**

### Résidence Kalinda, Tignes, 3450m



Nestled near the church, Résidence Kalinda is located in a prime position in one of the most popular resorts in the Alps, Tignes 1800. Inspired by traditional architecture, the attractive development is finished externally in local stone and timber blending seamlessly into the surrounding landscape. Renowned for its snow cover late into the season, the resort has access to the world famous Espace Killy ski area. Benefiting from a number of north-facing slopes, Tignes also has access to the Grande Motte Glacier at 3,400m which often remains open for 9 months of the year. An eight-seater gondola has also been specially installed below the development on the slopes allowing instance access to high

altitude skiing.

#### Pricing:

1 bedroom apartments from €241,667)- NET of VAT via leaseback purchase

2 bedroom apartments from €291,667 – NET of VAT via leaseback purchase

3 bedroom apartments from €416, 667 - NET of VAT via leaseback purchase

**Fully completed**

### Le Centaure, Flaine, 2561m



Flaine has a notorious snow record and offers some of the most consistent skiing in the Haute Savoie region. The highest resort in the Grand Massif ski area, the area is renowned for its micro-climate which ensures some of the snowiest pistes in the Alps. Ground breaking in terms of sustainability, the purpose-built ski resort was hailed as an architectural gem when it opened in 1968 and its buildings are now listed as historical monuments. The newly built, Le Centaure comprises of 68 apartments from studios to 3- bedroom apartments. The ski- in ski- out residences are located at the foot of the slopes within

close proximity to local amenities.

#### Pricing:

2 bedroom apartments from €266,667– NET of VAT via leaseback purchase

3 bedroom apartments from €342,500 - NET of VAT via leaseback purchase

**Fully Completed**

All properties across these new projects are sold as leaseback saving investors 20% VAT on the purchase price. Owners still gain 100% freehold ownership as well as a fully-managed property, guaranteed rental income and up to 10 weeks usage across high, medium and low seasons. Setting MGM French Properties apart is the fact that they allow owners to maximise personal use at the most desired times of year such as Christmas, Easter and February half term. For more information on the leaseback model [click here](#).

[www.mgmfrenchproperties.com](http://www.mgmfrenchproperties.com) / 0203 327 7671

-Ends-

**Notes to Editors:**

With a long history of working in the Alpine region, MGM French Properties deliver turn-key apartments which are fully-managed by the MGM team. Setting the developments apart, are the range of top-class facilities including indoor pool, fitness suite, gym, sauna, jacuzzi and steam rooms, as well as beauty centres with a variety of massages and treatments on offer. Properties are sold either as leaseback or outright ownership.

For more press information contact Spider PR  
Olivia Walter [olivia.walter@spider-pr.com](mailto:olivia.walter@spider-pr.com) 0207 4036900